



CYGNUS®

April 16, 2001

Soltronix, LLC
Joseph Peter
Greg Harris
Tim Jenness
Phil Horton
John Rae

Gentlemen:

It is with great pleasure that I write this letter of gratitude for your outstanding contributions to the development of GlucoWatch® Automatic Glucose Biographer. As you know, on March 22, 2001, the United States Food and Drug Administration approved the GlucoWatch® Biographer as a prescription device for adults with diabetes. As designers and developers of the Biographer, to say that your share in our success is substantial would be an understatement. Indeed, we would not have reached this milestone without your creativity, diligence, and professionalism. You are to be commended and congratulated. I also thank you on behalf of the millions of people around the world with diabetes who will benefit from this product.

I joined Cygnus at a time when much of the initial groundwork on the design of the device had been completed, hence I did not experience the earlier stages of the project. Most of our interaction can be categorized as Product Development, which has drawn on your organization's wide ranging skills in the areas of electrical design, mechanical design, software development, manufacturing and project management. I have been fortunate to interact with and learn from such a talented group of people over the better part of five years.

One area (of many) where your contributions have had significant impact has been software design. Around the middle of 1997, we realized the need for a flexible "operating system" for the device so that various data acquisition and processing schemes could be tested quickly and easily. You provided us with a command language that allowed us to write small sequences of code and store them in non-volatile memory. This gave us the ability to optimize our glucose extraction methods, program data integrity checks, develop data reduction algorithms to compute glucose readings and provide audible and visual notifications to the user. You accomplished this, and all of your other design work, in compliance with the Design Control Regulations, which is essential in the medical device industry.

However, we're not finished yet! We have also been fortunate to work with you over the past year and a half on "next-generation" products like the GlucoWatch®2 Biographer. In this short time, and in parallel to your continued support of the original Biographer, you have helped us make improvements to the device that will improve overall acceptance and allow a greater number of people to benefit. On behalf of the entire GlucoWatch®2 Biographer design and development team, we look forward to continued interaction with you on these projects and wish you all the best in your future endeavors.

Sincerely,

Matthew J. Lesho, Ph.D.
Senior Manager, Research
Product Leader, GlucoWatch®2 Biographer